



## Methodologies for Cost Estimation of Chemical Plants as a Function of Engineering Progress

  
The Chemical Company

Dr. Kunzmann, W. Pehlke  
GT/MR – Project Controlling, Cost Engineering & Engineering Governance

# Who We Are and What We Stand for



## **BASF – The Chemical Company**

The world's leading chemical company

Our portfolio ranges from chemicals, plastics, performance products, agricultural products and fine chemicals to oil and natural gas

Customers in virtually all industries

Sales 2006: €52,610 million

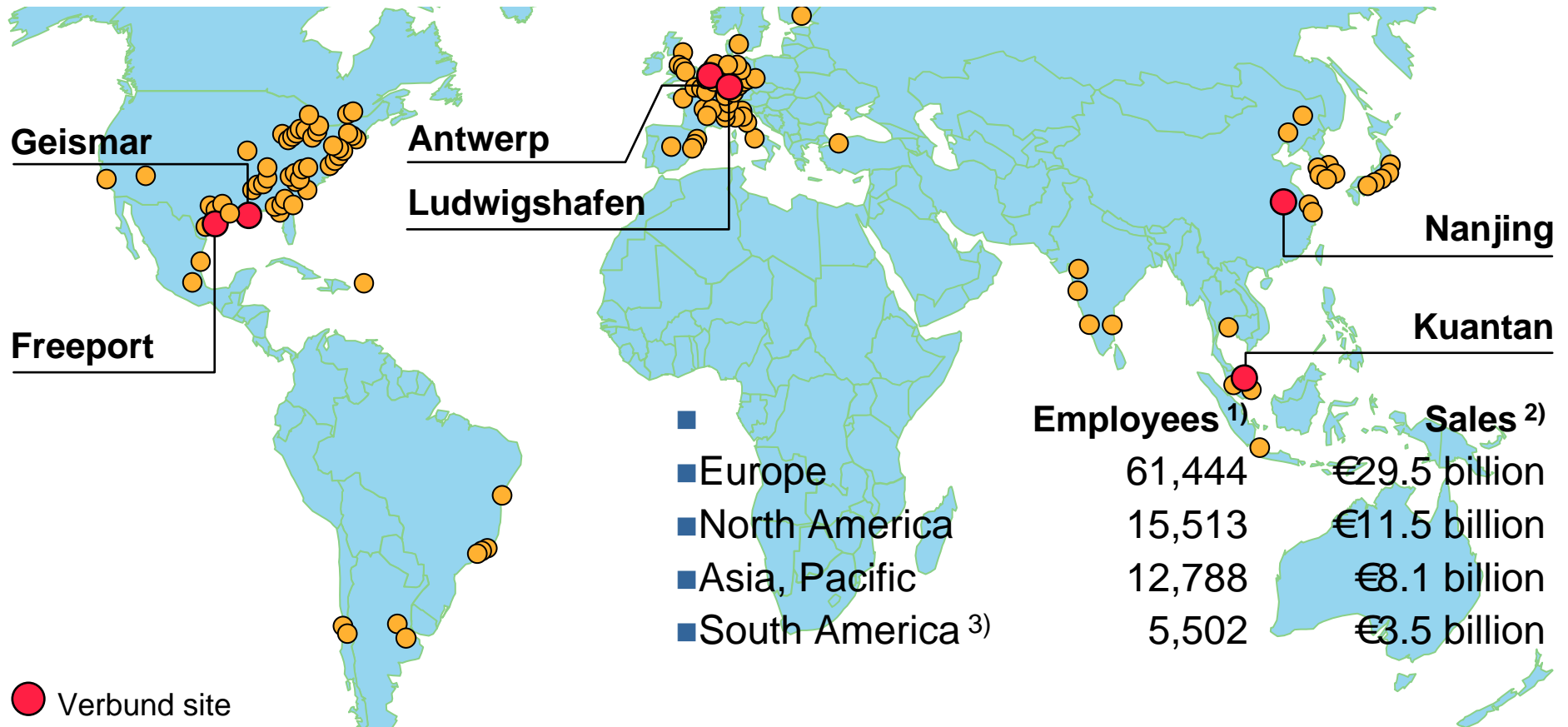
Income from operations (EBIT) 2006: €6,750 million

Employees (at year-end 2006): 95,247

14 operating divisions manage

68 global and regional business units

# Global Presence



<sup>1)</sup> As of December 31, 2006; <sup>2)</sup> By location of customer

<sup>3)</sup> South America, Africa, Middle East

# The Ludwigshafen site: The world's largest integrated chemical complex



- BASF Group's largest Verbund site with a total site area of
- 10 sq. km. ⇔ approx. 2,500 acre
- Location of the company's global headquarters
- Manufactures high-value products in a dense network of plants
- Location of BASF Group's technology platforms and competence centers

# Tasks and Responsibilities of Corporate Engineering Business Mission

- As Owner's Engineer we design and build Production Plants and Infrastructure Facilities for BASF Group in close cooperation and on request of the Operating Divisions including respective project management and controlling.
- As Global Competence Center we have governance function for the execution of capital projects Group wide and with this regard member of Commission S. We develop and maintain the cost engineering database and methodology for BASF investments, small projects, extensions and plant changes.



● Location of Engineering Offices  
● Location of Project Sites

# Project Controlling, Cost Engineering & Engineering Governance



## Competence Center Cost Engineering

- Cost estimates in all project phases (300 per year)
- Site studies & technology benchmarks
- Cost workshops

## Competence Center Project Controlling

- Continuous analysis & report of project progress and project cost status
- Scope & claims management

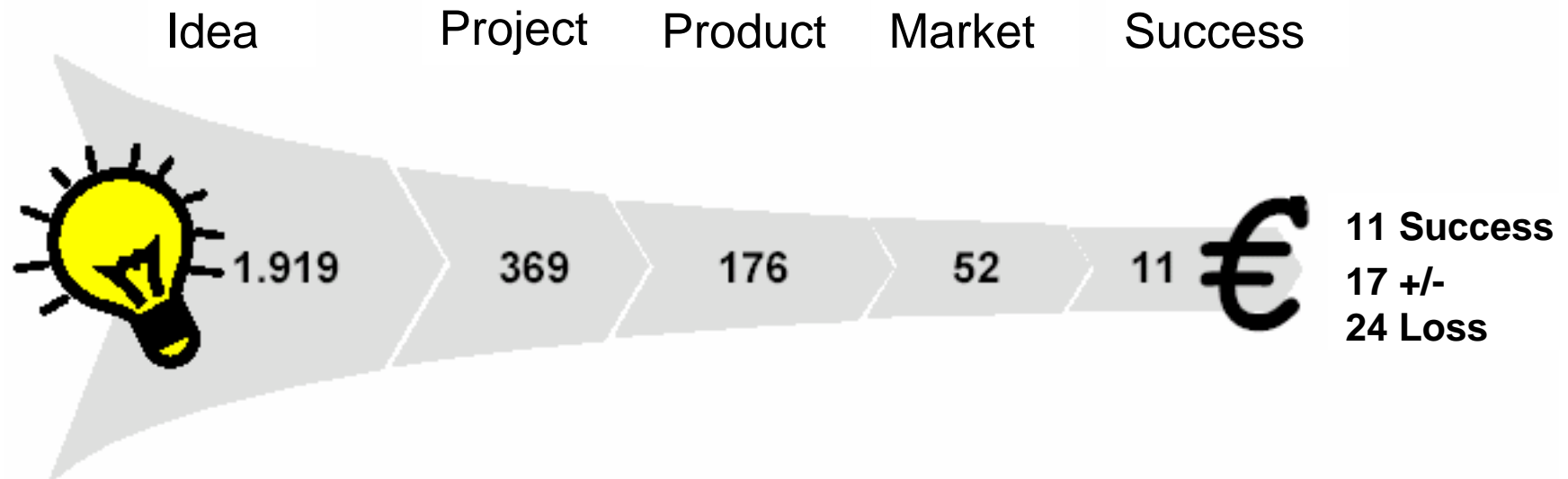
## Engineering Governance

- Comments on cost estimates for Commission S
- Development and maintenance of methods & tools for Cost Engineering, Project Controlling, Scheduling
- Review Technical Packages
- Project Management Procedures

# Cost Engineering Methods

## From Innovation to Successful Project

**Less than 1 % of ideas finally successful implemented**

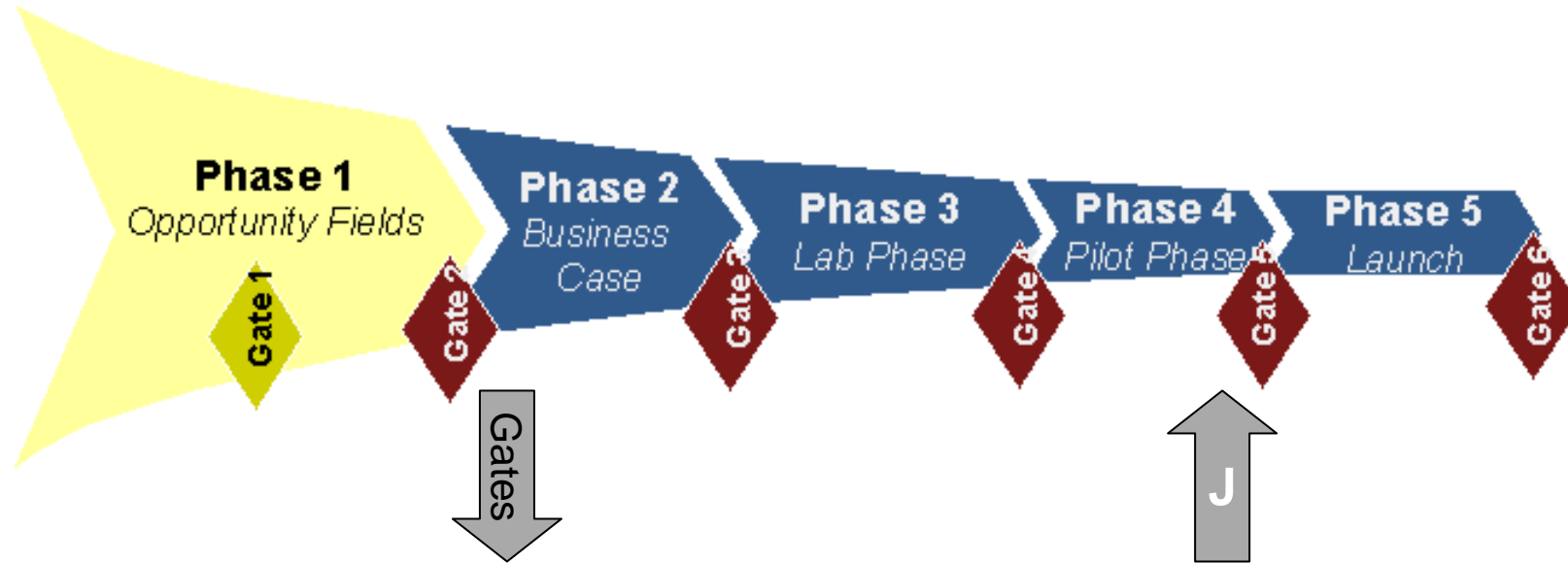


Source: University of St. Gallen, Prof. Gassmann

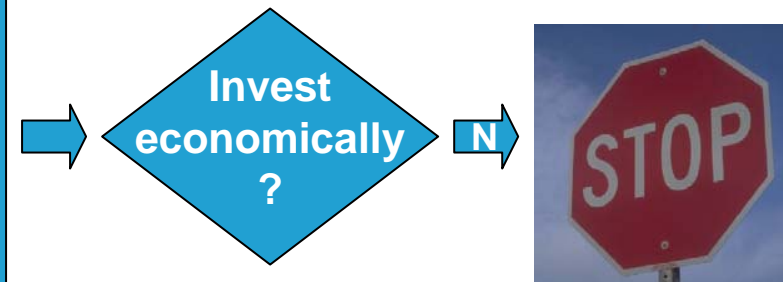
# Cost Engineering Methods

## Phase Gate Method

### a Control Instrument for Innovation Chains

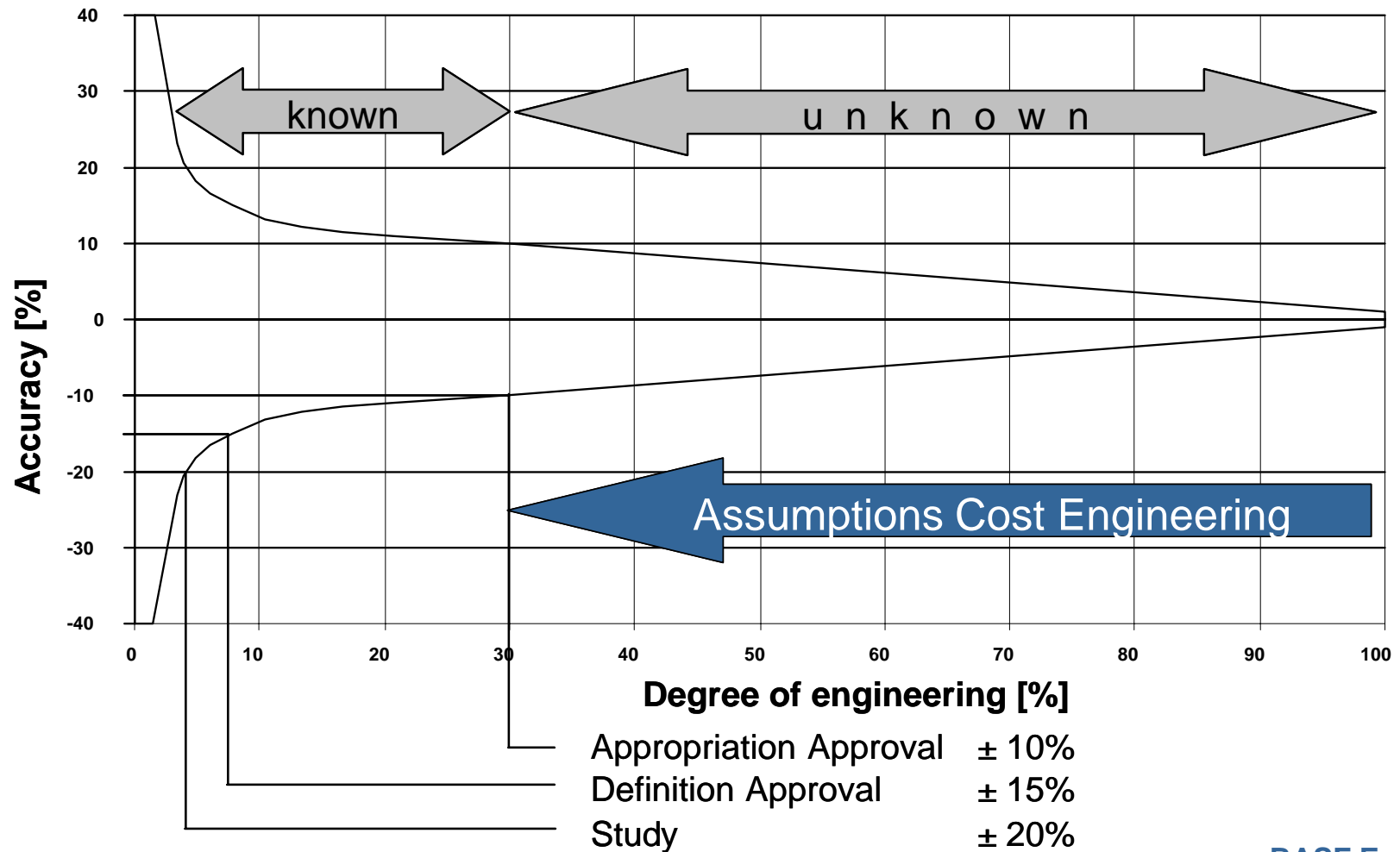


**Project Cost Estimate as  
one Criteria for Selection  
at Innovation Chain Control**



# Cost Engineering Methods

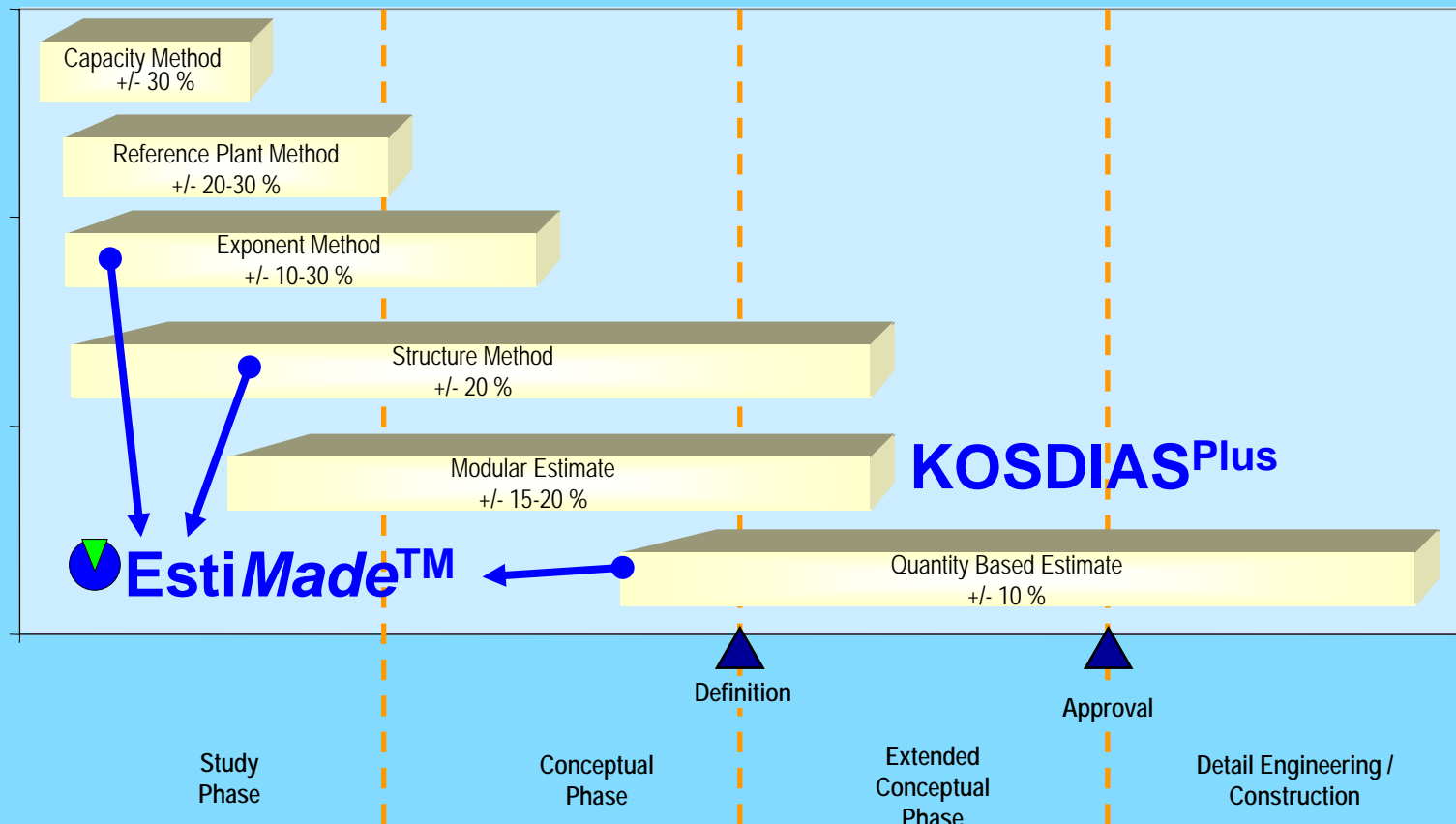
## Accuracy and Engineering Progress



# Cost Engineering Methods

## Accuracy of Estimates

### Methods



# Cost Engineering Methods

## Capacity Method



$$y = C_s \cdot X$$

$y$  = Investment costs to be estimated  
 $C_s$  = Specific Investment  
 $X$  = Plant Capacity

Applied for:

First rough estimate for „Business Case“ by „non Engineers“

Accuracy:

± 30 %

# Cost Engineering Methods

## Exponent Method

<b>BASF</b>	Cost Handbook	01.08.94/pt	1.03.1 Page 2 von 6						
BASF Aktiengesellschaft	Exponents	12.06.05	GI/R Cost Engineering						
<b>Exponents for Chemical Plants</b>									
<b>1. Exponents for Chemical Plants</b>									
Type of Plant	<table border="1"> <tr> <td></td> <td colspan="2" style="text-align: center;"><math>x^n</math></td> </tr> <tr> <td></td> <td style="text-align: center;">C-Steel</td> <td style="text-align: center;">SS-Steel</td> </tr> </table>				$x^n$			C-Steel	SS-Steel
	$x^n$								
	C-Steel	SS-Steel							
Typical Chemical Plant: Equipment up to 25 bars operating pressure Intermediate Pressure Plant: Equipment up to 25 to 50 bars operating pressure High Pressure Plant: Equipment up to 100 to 400 bars operating pressure	confidential								
<u>Example</u>									
given: XZ-plant, 20.000 jato, SS-Steell, plant costs: 20.000 TEUR wanted: Plant costs for XZ-plant, 50.000 jato, SS-Steel									
$y = y_0 \cdot \left(\frac{x}{x_0}\right)^n$ , Exponent according table = 0,5									
$y = 20.000 \text{ k€} \cdot \left(\frac{50 \text{kt} / y}{20 \text{kt} / y}\right)^{0,5} = 20.000 \cdot 2,5^{0,5}$									
$y = 31.600 \text{ k€} \approx \underline{32.000 \text{ TEUR}}$									
Accuracy: ± 15 %									
<u>Note</u>									
The accuracy of an exponent based estimate is > ± 15 %.									

## General formula:

$$y = y_0 \cdot \left(\frac{x}{x_0}\right)^n$$

$y$  = plant costs to be estimated, equipment cost

$y_0$  = known costs

$x$  = new capacity, volume, size

$x_0$  = known capacity, ...

$n$  = Exponent

Applied for:

Calculation of plant costs from existing size and costs to new size

Accuracy:

± 10 – 30 %

# Cost Engineering Methods

## Exponent Method

### General formula:

$$y = y_0 \cdot \left( \frac{x}{x_0} \right)^n$$

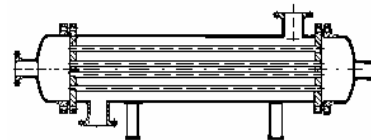
$y$  = costs to be estimated

$y_0$  = known costs

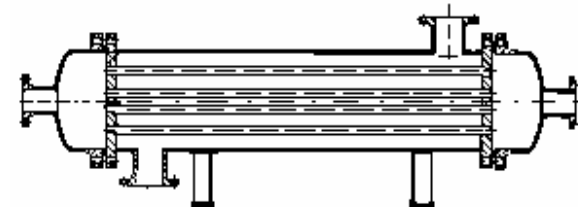
$x$  = new heat exch. area

$x_0$  = known heat exch. area

$n$  = Exponent



Mat. of Construction: 1.4541  
Heat Exch. Area: 43 m<sup>2</sup>  
Tubeside pressure: 40 bar  
Shellside pressure: 10 bar  
**Price (ex works): 25 TEUR**



Mat. of Construction: 1.4541  
Heat Exch. Area: 93 m<sup>2</sup>  
Tubeside pressure: 40 bar  
Shellside pressure: 10 bar  
**Price (ex works): 40 TEUR**

Applied for:

Conversion of known specific costs  
(eg. equipment costs) scale up / down

Accuracy:

± 10 – 30 %

# Cost Engineering Methods

## Structure Method

BASF		Controlling & Reporting - G/R			
Cost Structure of chemical plants at BASF AG		1.01.1.1.			
- only for GI-internal use -		Status: 12/2004			
		Rev. 2			
		Page 1 of 1			
Gr.	Description	Equipm.-Costs	5 tEuro	30 tEuro	100 tEuro
		% relating to			
			Σ D-G	Σ A-M	Σ A-U
<b>A</b>	Sewers, roads, railroads Pipe racks/bridges Ground, concrete and masonry work Steel structure Architectural (doors, windows) Engineering and Construction Supervision Aux. Constr. (Fdns, misc supports)				
<b>CIVIL AND STRUCTURAL</b>					
<b>B</b>	Insulation Painting HVAC/Fire protection				
<b>INSULATION/PAINTING/HVAC/ETC</b>					
<b>C</b>	<b>MOVEABLE INVENTORY</b>				
<b>D-G</b>	<b>PLANT EQUIPMENT</b>				
	CS Piping Alloy Piping CS Valves and specialities Alloy Valves and specialities				
<b>H</b>	<b>PIPING</b>				
<b>I</b>	<b>PIPING outside Plants</b>				
<b>K</b>	<b>ELECTRICAL primary system</b>				
<b>L</b>	Electrical secondary system Instruments DCS (incl. Programming) Installation materials				
<b>ELECTRICAL and INSTRUMENTATION</b>					
<b>M</b>	Installation Labor for D-G Installation Labor for H Installation Labor for I Installation Labor for K Installation Labor for L Scaffolding Temporary Construction Facilities Start-up preparation Construction management and supervision				
<b>INSTALLATION LABOR</b>					
<b>Σ A-M DIRECT COSTS</b>					
<b>N</b>	Project Engineering Design Engineering Design by others Permit Fees				
<b>ENGINEERING</b>					
<b>O</b>	<b>Others</b>				
<b>Construction Interest Costs</b>					
<b>U</b>	<b>Contingency</b>				
<b>ΣΣ A-U TOTAL COSTS</b>					
<b>Basis:</b>					
70 E & I					
Equipm.-Costs:		5 tEuro	Total plant costs	3 Mio Euro	
Equipm.-Costs:		30 tEuro	Total plant costs	9 Mio Euro	
Equipm.-Costs:		100 tEuro	Total plant costs	20 Mio Euro	

- Breakdown total investment in cost groups
- For similar process plants the relation of cost groups is considered be constant
- Detailed analysis of executed projects

Applied for: Study estimate and „Check & Balance“

Accuracy: ± 20 %

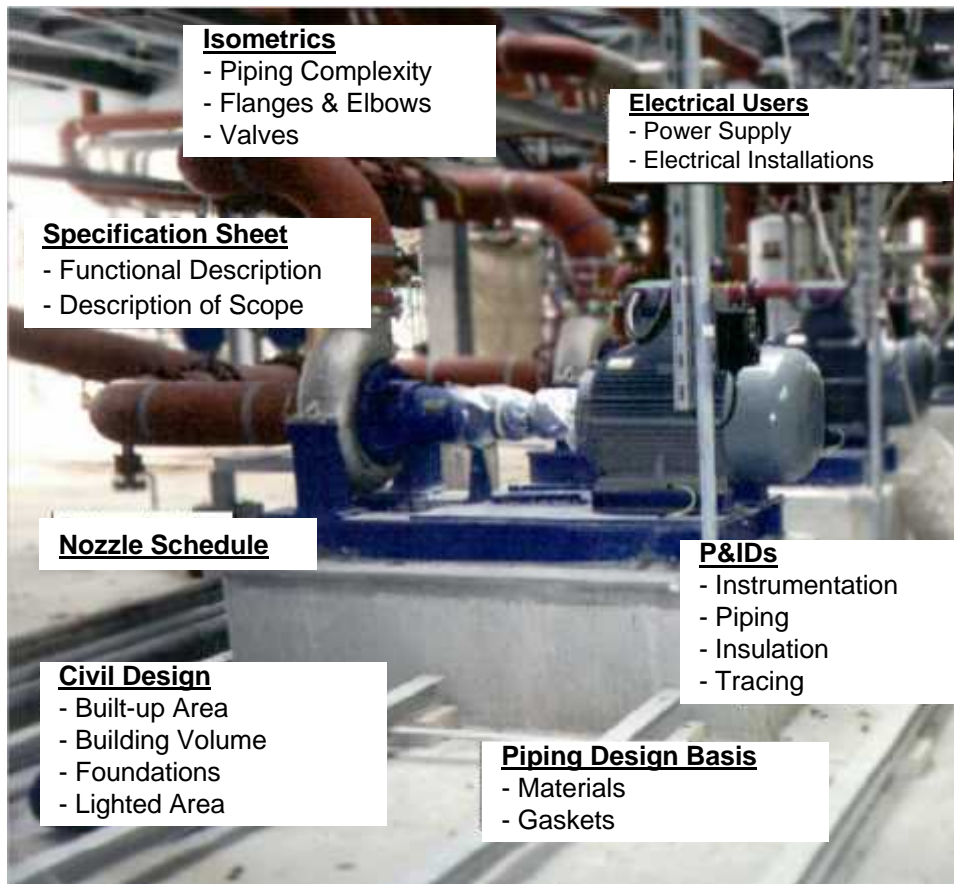
# Cost Engineering Methods

<b>A</b>	CIVIL AND STRUCTURAL (LABOR & MATERIAL)
<b>B</b>	INSULATION / PAINTING / HVAC / ETC (LAB. & MAT.)
<b>C</b>	MOVABLE INVENTORY (MATERIAL ONLY)
<b>D-G</b>	PLANT EQUIPMENT (MATERIAL ONLY)
<b>H</b>	PIPING IN PLANTS – ISBL (MATERIAL ONLY)
<b>K</b>	ELECTRICAL PRIMARY SYSTEM (MATERIAL)
<b>L</b>	ELECTRICAL AND INSTRUMENTATION (MATERIAL)
<b>M</b>	INSTALLATION LABOR
<b>N</b>	ENGINEERING
<b>O</b>	EXPENSES
<b>U</b>	CONTINGENCY
<b>ΣΣ</b>	A–U TOTAL COSTS

# Cost Engineering Methods

## Modular Estimate

### ■ Scope definition for equipment moduls:



- Survey of typical solutions
- Typical scope for each cost group
- Modul costs include typical costs from all cost groups

Applied for: Research & Development  
Accuracy: ± 20 %

# Cost Engineering Methods

## Quantity Based Estimate



$$c = m \cdot c_s$$

**Example:**

$$C_{\text{steel}} = 250 \text{ t} \cdot 1800 \text{ €/t}$$

$$C_{\text{steel}} = 450 \text{ T€}$$

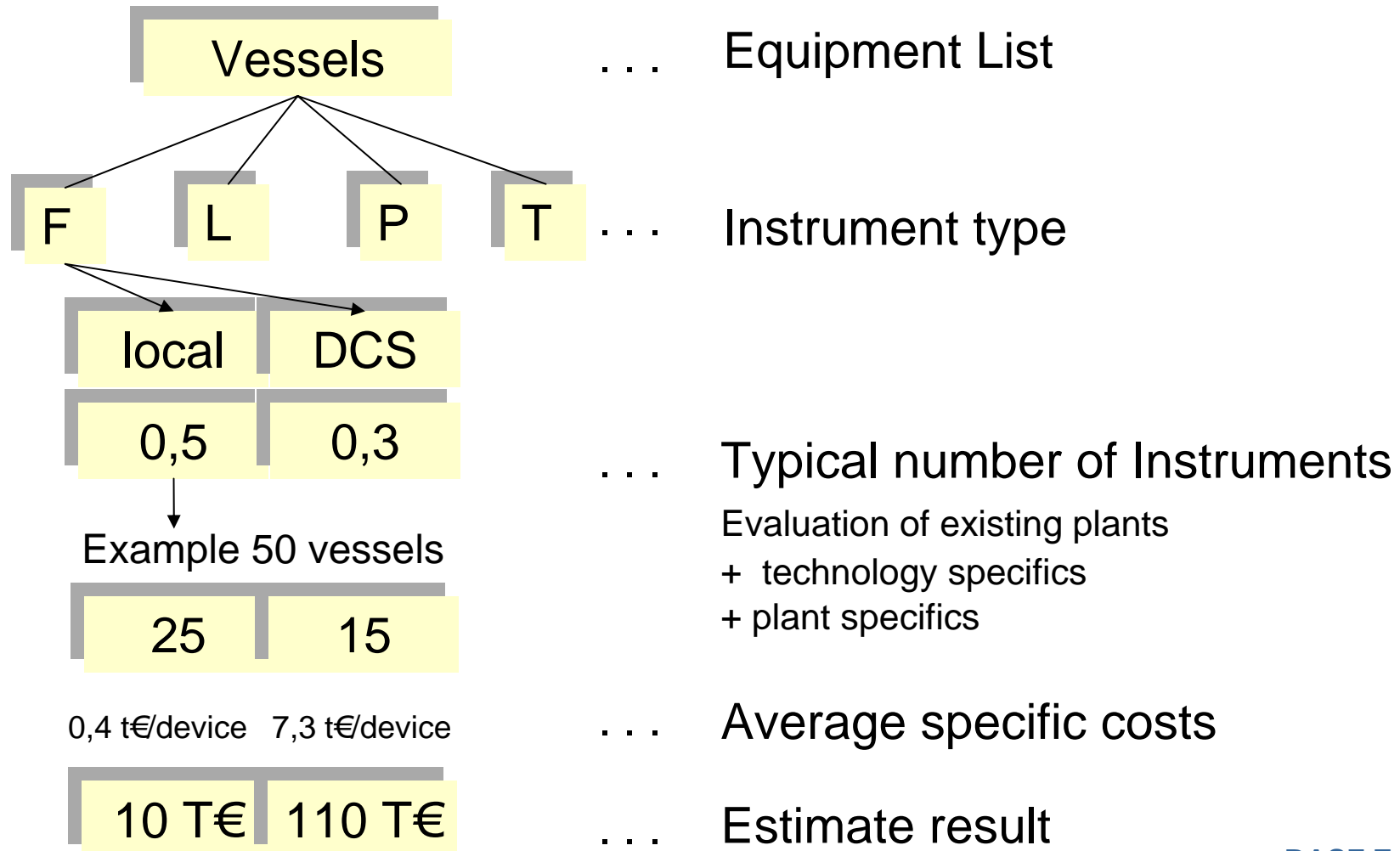
$c =$  Costs to be estimated  
 $m =$  Quantity  
 $c_s =$  Specific cost

Applied for: For project definition and appropriation approval

Accuracy:  $\pm 10 \%$

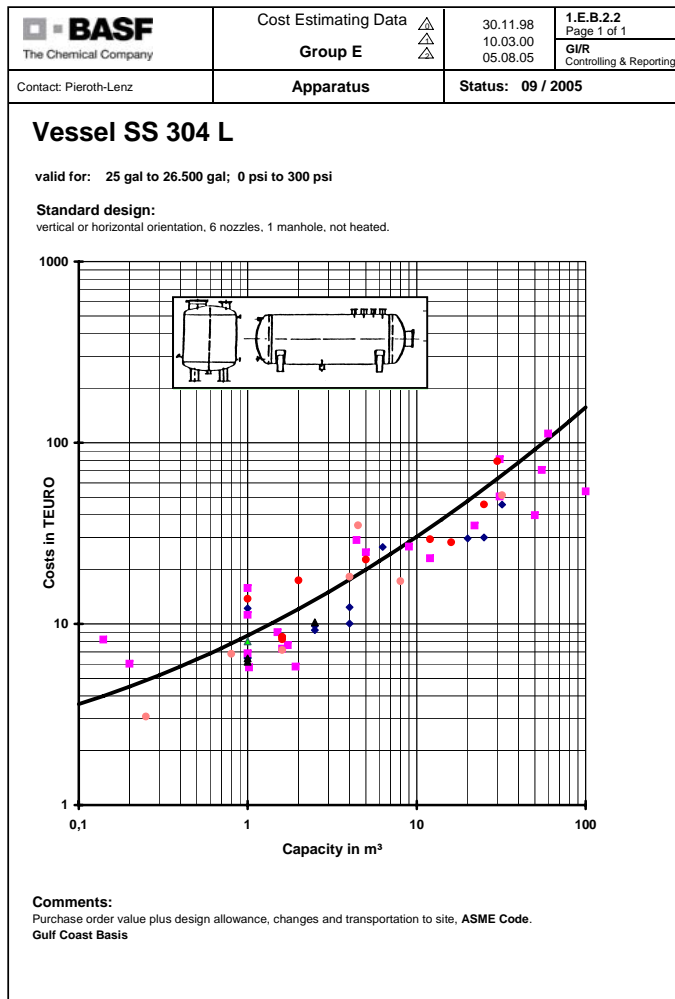
# Cost Engineering Methods

## Example for Quantity Based Method, Instrumentation



# Cost Engineering Methods

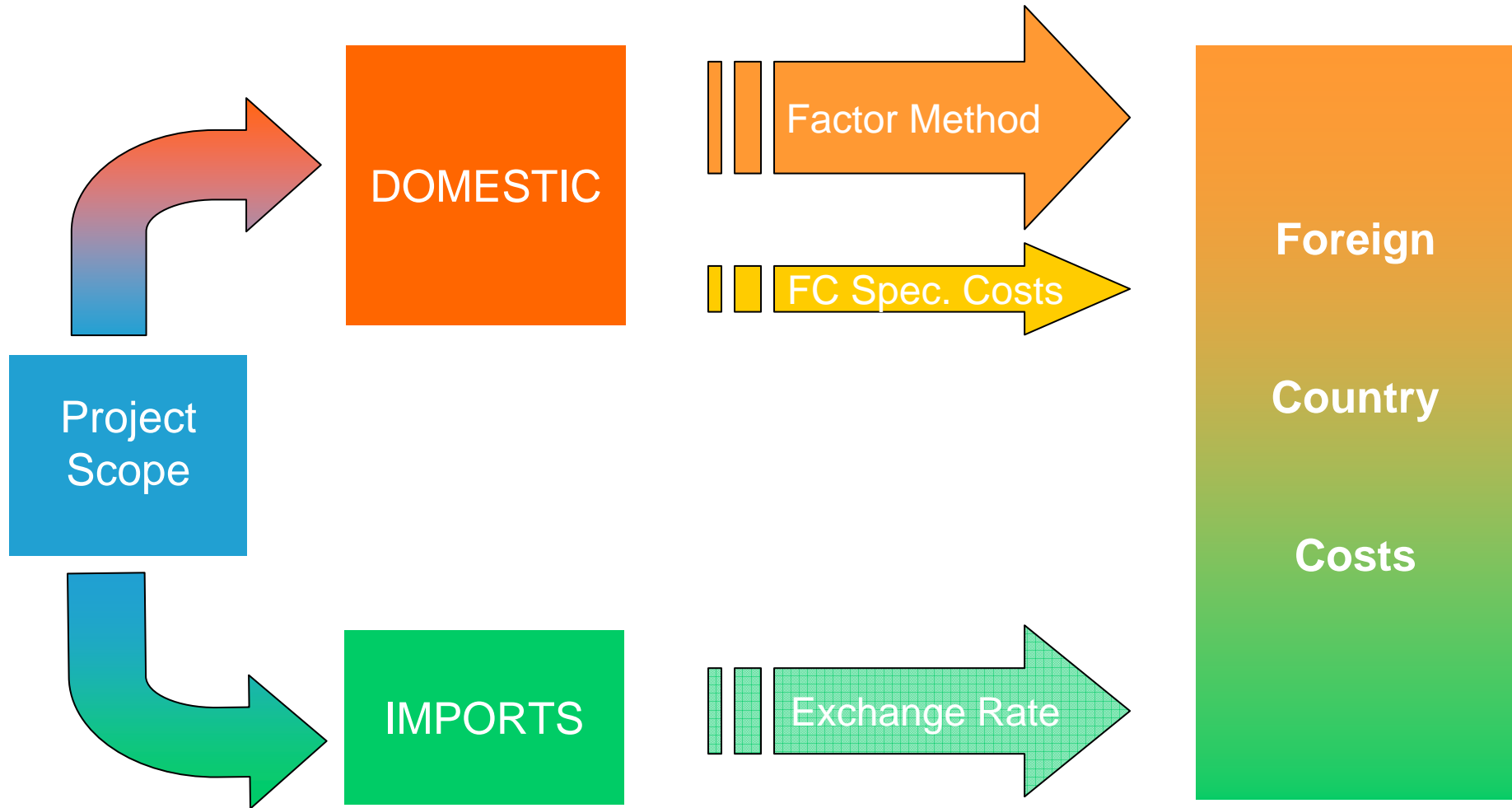
## Cost Curve



- Cost curves a basis for cost estimates
- Data from executed projects
- Procurement situation reflected
- Review of projects and update of data sets performed on a regular basis
- Used in software for cost engineering

# Cost Engineering Methods

## Foreign Country Estimate

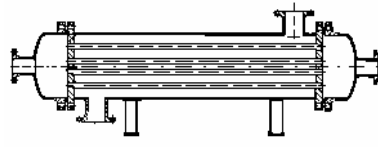


# Cost Engineering Methods

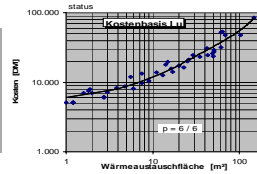
## Foreign Country Estimate

**MADE IN GERMANY**

**DIN**



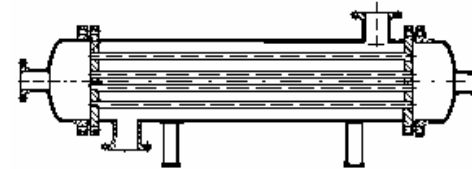
Mat. of Construction: 1.4541  
Heat Exch. Area: 93 m<sup>2</sup>  
Tubeside pressure: 40 bar  
Shellside pressure: 10 bar



**Estimated costs LU: 31.500 EUR**

**MADE IN USA**

**ASME**



Mat. of Construction: 304 L (= 1.4541)  
Heat. Exch. Area: 1000 sq. ft (= 93 m<sup>2</sup>)  
Tubeside pressure: 580 psi (= 40 bar)  
Shellside pressure: 145 psi (= 10 bar)

**Actual purchasing cost: 37.000 USD**

**Factor**  
**0,9**

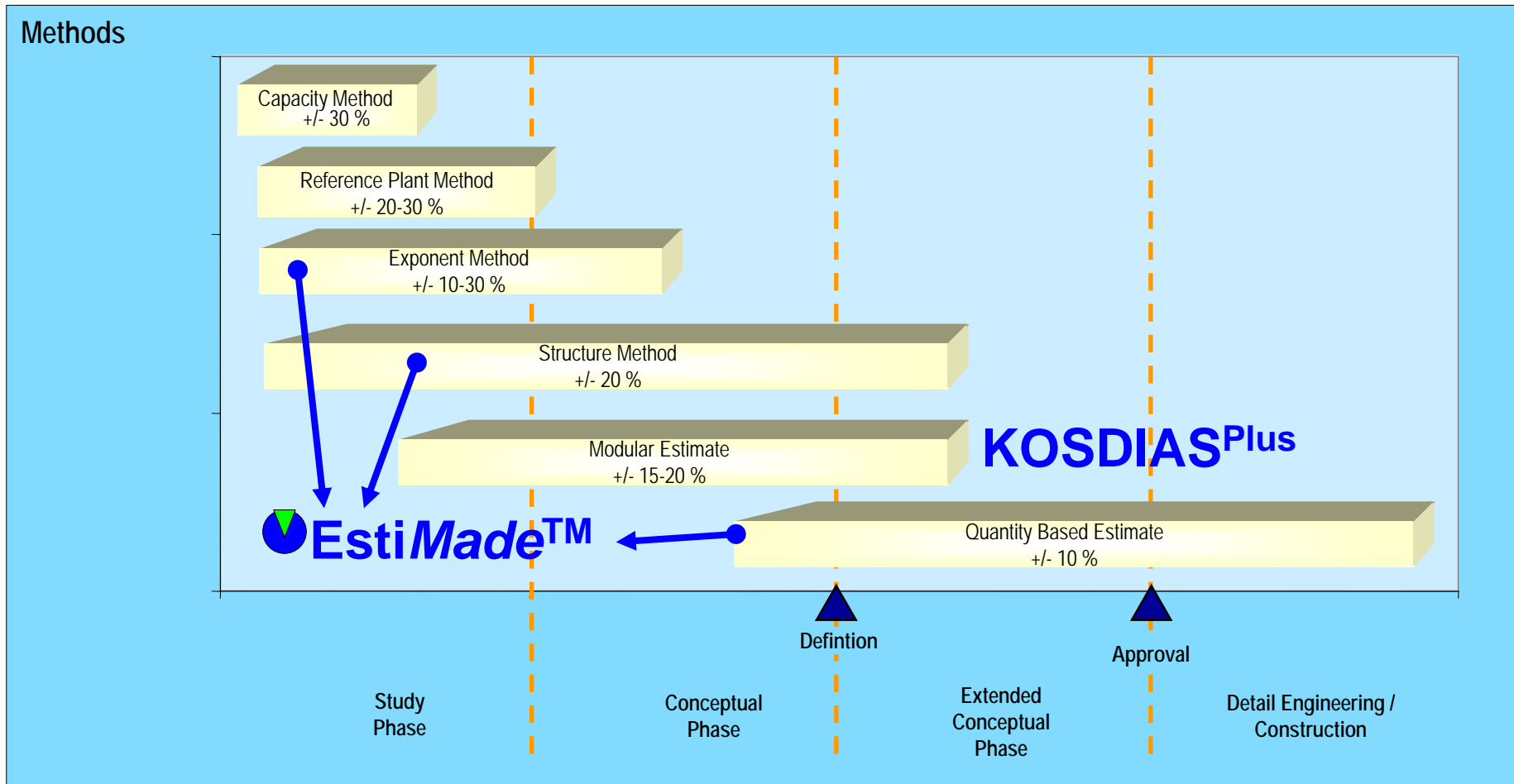
„EUR-USA“  
28.500 EUR

**Exchange rate**  
**0,77 EUR/USD**

**LU Conditions**

**Foreign Conditions**

# Cost Engineering Methods Survey



## Cost Engineering Methods Data Basis and Evaluation



- More than 1400 project evaluations including detailed cost structure
- More than 1000 data sets for installed modules
- Cost curves for all types of equipment, 800 data sets updated on a regular basis
- Cost Engineering basis for more than 45 foreign countries
- Procurement situation to be updated twice a year including specific forecasts

**THE END**

